

Fossa Apparel



CONTACT US

We've got your back every step of the way.
Let's deliver something that exceeds even
your most demanding clients' wildest dreams.

**WOMEN &
MINORITY
OWNED**



www.fossaapparel.com



(888) 367-7271



cs@fossaapparel.com
orders@fossaapparel.com
sales@fossaapparel.com



WHO IS FOSSA?

Fossa Apparel is a highly-respected leader in the corporate apparel industry, specializing in stylish, retail-inspired apparel. Our products are inspired by world's savviest brands, designed for Corporate America. With our innovative designs, quality manufacturing, and custom decoration services, we always aim to exceed customer expectations.

CREATIVE EXPERTISE & CUSTOMER SUPPORT

Our design teams are experts in the cultivation of virtual renderings and digital look-books assisting in the selling process. Fossa is also proud of our customer service and client focused support.



FAMILY RUN

Michelle Chen and her parents, Judy and Andy, founded Fossa Apparel in 2007. Family members William and Eric later joined in, working together to make Fossa a leading brand in the corporate apparel industry.



WOMEN AND MINORITY OWNED

Fossa Apparel is proud to be certified as both a women-owned and minority-owned business. We seek out any opportunity we can to work with and support other businesses that share these important distinctions.



SUSTAINABLY OPERATED

Fossa Apparel is fully committed to being responsible caretakers of our planet. We offer eco-friendly products and take several waste-reducing measures, including recently changing all new packaging to polybags made with recycled materials.

We love helping brands stand out—let's see what we can accomplish together.

✉ cs@fossaapparel.com

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Business Hours: 8am – 5pm (Pacific Standard Time)



Decoration plays a huge role in the overall presentation of branded apparel. Team Fossa is here to help elevate your brand creatively choosing from one of our 4 decoration methods.

Pictured Model Shots: Left/Gloss Laser - Right/Transfer

EMBROIDERY

We use top quality Tajima embroidery Machines to produce crisp and clean embroideries



TRANSFER

We got you covered from single color transfer, to gradient logos. Transfer is a great decoration method for small text, challenging logos.



LASER ENGRAVING

Lasering involves etching the surface of the material, leaving a tonal and subtle impression without damaging the garment. With laser or gloss laser, you have total freedom to choose branding placements.



GLOSS LASER

A new decoration technique that will produce the monotone, built-in look of traditional laser engraving, but adding a touch of contrast with a glossy finish. Your imprint will pop more while maintaining the classy and professional look of laser.



MOQ 24 pcs for any decoration method of your choice

1510
MEN'S
INTERIOR

DIVERGE

REVERSIBLE JACKET

A premium, insulated, reversible jacket that is brimming with style and packed with features. With a diamond quilted polyester exterior and a reversible cotton poly flannel interior, the Diverge is the ultimate 2-in-1 jacket, flip from a sophisticated urban jacket to a rugged countryside shacket in seconds.

1512 LADIES
EXTERIOR1512 LADIES
INTERIOR

- ✓ Each men's jacket made with 10.2 recycled bottles
- ✓ Each ladies' jacket made with 9.5 recycled bottles

5172
LADIES
BACK

PARLANCE JACKET

This city inspired jacket with fold down collar has a clean and simple silhouette with thoughtful design details to set it apart from the crowd. Featuring slick shacket aesthetics and stretchy Elasti-Shell™ for all day comfort, this jacket has you covered from the conference room to the happy hour taproom, and everything in between.

5170 MEN'S
FRONT5170 MEN'S
BACK

- ✓ Each men's **Black** jacket made with **12** recycled bottles - **Heather Grey** made with **7** recycled plastic bottles
- ✓ Each ladies **Black** jacket made with **10.6** recycled plastic bottles - **Heather Grey** made with **6** recycled plastic bottles



MAKING A DIFFERENCE WHERE IT MATTERS - REDUCTION OF PLASTICS AND FOREVER CHEMICALS

With global plastic production at 380 million tons yearly, 40% from single-use products, and 10 million tons in our oceans, the environmental harm is evident. Since Fall 2021, Fossa Apparel has adopted 100% recycled polybags for incoming goods, significantly impacting virgin plastic production. Packaging materials, often overlooked in sustainability discussions, are critical. Each garment, shipped worldwide, is encased in a plastic polybag, contributing massively to plastic waste. Although fully transitioning our line to 100% recycled materials is currently impractical due to cost and fabric requirements, we ensure every polybag dispatched is one made with 100% recycled materials.

PFOA, part of the PFAS 'Forever Chemicals,' poses substantial environmental risks due to its toxicity and persistence, commonly used in water-resistant fabric coatings. In our commitment to environmental stewardship, starting with our 2024 collections, Fossa is shifting to PFOA-free water resistance coatings, marking a significant step in reducing ecological impact and advocating for sustainable fashion industry practices. This move aligns with our broader vision to lead in eco-friendly initiatives and inspire positive changes across the fashion sector, addressing critical environmental challenges.

OUR SUSTAINABILITY EFFORTS

Fossa Apparel is fully committed to being a responsible inhabitant of our planet. We offer a growing line of eco-friendly products and take many waste-reducing measures, including:

- ✓ Transitioned to the exclusive use of polybags made with **100% recycled materials**.
- ✓ Growing collection of sustainable products produced with various recycled materials (see next page).
- ✓ Starting with new 2024 styles, water resistance coatings used are **free of forever chemicals** (PFOA free).
- ✓ Paper, cardboards, plastics **recycling on site**.
- ✓ **131.8 kW solar panel system** installed on rooftop to convert more than **98% of our energy usage to renewable source**. Completed December 2019.
- ✓ Four **Level 2 charging ports** installed in parking lot to encourage and support the use of electric vehicles. Completed January 2020.

SUSTAINABLE FASHION

Sustainable fashion is not just a trend, it's a way of life and commitment to being better stewards of the environment through smarter, eco conscious choices in our clothing and lifestyle.

1510/1512 **DIVERGE** Reversible Jacket



10 plastic bottles recycled



1520 **MAVERICK** Bomber Jacket



4 plastic bottles recycled



5170/5172 **PARLANCE** Jacket



12 plastic bottles recycled (men's)
7 plastic bottles recycled (ladies')



4500/4502 **MIRAGE** Long Sleeve Shirt



3 plastic bottles recycled



9000/9002 **HORIZON** Fleece Jacket



12 plastic bottles recycled



2170/2172 **LAGUNA** Lightweight Pullover



12 plastic bottles recycled





TOP SELLERS / PERFECT FOR PROGRAMS

Stocked with a wide variety of popular soft shells, trending puffer pieces, and luxurious bombers, Fossa is proud to be recognized in this industry as stylish and reliable. Ready for any project of any size, we are here to drive your potential projects to the finish line.



1570/1572
ADAPT
Reversible Vest



1581/1582
JUPITER
Puffer Vest



5500/5502
ASPECT
Soft Shell Jacket



2268/2269
MESA
Fleece Jacket



4480/4482
CERRADO
Knit Pullover



1525/1526
MICROBURST
Puffer Jacket



5558/5578
DOWNTOWN
Soft Shell Jacket



4500/4502
MIRAGE
Long Sleeve Shirt



TOP SELLERS / PERFECT FOR PROGRAMS



4900/4902
MONTEREY
Wicking Polo



2202/2203
SEQUOIA
Thermo-Fleece
Jacket



2950/2952
MORPHEUS
Knit Jacket



5590/5592
SKYLINE
Soft Shell Half Zip



5505/5506
NEXUS
Soft Shell Jacket



2170/2172
LAGUNA
Lightweight
Pullover



4510/4512
ORION
Polyknit Pullover



3750/3752
TERRACE
Sweater Fleece Vest



2166/2168
PARKSIDE
Knit Hoodie



3710/3712
VILLA
Sweater Fleece
Jacket



2482/2484
PROMENADE
Knit Jacket



1518/1519
WINGOVER
Bomber Jacket





MAKE A STATEMENT YOUR WAY WITH OUR CUSTOM DESIGN SERVICES

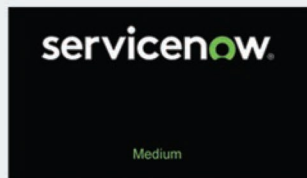
Collaboration is a value we at Fossa celebrate and seek to offer our clients. We've been honored to work with great clients to produce enduring custom apparel pieces. In fact, we are so proud of our collaborative spirit that we've instituted a seamless process to invite more hand-in-hand projects.



Custom Zipper Pull



Custom Neck Taping



Private Neck Label

CUSTOMIZATION IN A FEW EASY STEPS

- Identify the product to customize that fits your client's needs and budget range
- Fossa team creates virtual mockup, decoration swatches, PMS color matching fabric
- Optional spec sample is available. Lead time 5-6 weeks
- Once mockup or spec sample is approved, production starts
- FOB Fremont, California for all shipments

CUSTOM OVERSEAS CAPABILITIES

Custom MOQ 800~1200 pcs.
Lead time: 90-100 days after approval.

- ✓ Full Sublimation Panels
- ✓ Creative Branding Placement
- ✓ Custom Hangtag
- ✓ Custom Zipper Pull
- ✓ PMS Matching Fabric Color
- ✓ Custom Imprinted Zipper Taping



For More
Information

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Email : cs@fossaapparel.com
Website : www.fossaapparel.com



Stock



Custom

Examples of
custom design
services available.

Custom Zipper Pull

Custom Imprinted Zipper Taping

PMS Matching Fabric Color

Full Sublimation Panels

Creative Branding Placement



WANT MORE BRAND RECOGNITION FOR YOUR CLIENT'S CORPORATE LOGO AND COLOR?

Not only do we offer full in-house decoration services, but we also offer additional customizations. Customized zipper pulls in different colors and shapes. Think outside the box and go above and beyond for your customer!

CUSTOM ZIPPER PULLS

The final touch to your perfect jacket!



ORDERING INFORMATION

MINIMUM QTY PER ORDER

288 pieces

LEAD TIME

4 Weeks

COST

\$5.00 (A) Material and Labor

\$300.00 (A) One time Mold Charge (set up)

Produced Overseas

IN-STOCK ZIPPER PULLS

Done domestically with quick turn around!



ORDERING INFORMATION

MINIMUM QTY PER ORDER

48 pieces

LEAD TIME

24-36 hours (blank orders)

COST

\$4.00 (A) per pull, including cost of swapping plus material.

\$3.00 (A) per pull, Labor only - client provided zipper pull.

➤ Additional zipper pulls can be added to non-main zippers.

➤ Certain styles are limited to zipper changes.



Fossa Apparel

QUALITY NEVER GOES OUT OF STYLE



AWARDS & ACCOLADES



Rated A+ Supplier with SAGE
7+ years in a row and counting



Promo Marketing Magazine
Top 50 Supplier 2018



Counselor Product Design
Award Winner 2018 & 2019



Pyramid Supplier Star Winner 2021
& Star Nominee 2019 & 2020



Pyramid Supplier Star Winner 2023



Pyramid Supplier Star Finalist 2024

FEMALE FORWARD

One of Fossa Apparel's core missions is to deliver top-quality apparel to the women in the workforce.

Unlike many apparel companies, we start our design process with the woman's version first. It's easier to modify a woman's design for men than to carve a woman's cut into a design originally for men. This unique approach makes our clothing fit women better, whose styling and fit preferences often get overlooked in the corporate wearables market.

OUR FUTURE

Fossa Apparel has grown steadily over the past 16 years—even cracking the top 50 Supplier list in 2018. We firmly believe in our mission to bring innovative designs and thoughtfully made apparel to customers, and look forward to continuing for many years to come.

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#55141



#330885



#68007

