

# Fossa Apparel



**WOMEN &  
MINORITY  
OWNED**

## CONTACT US

We've got your back every step of the way.  
Let's deliver something that exceeds even  
your most demanding clients' wildest dreams.



[www.fossaapparel.com](http://www.fossaapparel.com)



(888) 367-7271



[cs@fossaapparel.com](mailto:cs@fossaapparel.com)  
[orders@fossaapparel.com](mailto:orders@fossaapparel.com)  
[sales@fossaapparel.com](mailto:sales@fossaapparel.com)



# WHO IS FOSSA?

Fossa Apparel is a highly-respected leader in the corporate apparel industry, specializing in stylish, retail-inspired apparel. Our products are inspired by world's savviest brands, designed for Corporate America. With our innovative designs, quality manufacturing, and custom decoration services, we always aim to exceed customer expectations.

## CREATIVE EXPERTISE & CUSTOMER SUPPORT

Our design teams are experts in the cultivation of virtual renderings and digital look-books assisting in the selling process. Fossa is also proud of our customer service and client focused support.



### FAMILY RUN

Michelle Chen and her parents, Judy and Andy, founded Fossa Apparel in 2007. Family members William and Eric later joined in, working together to make Fossa a leading brand in the corporate apparel industry.



### WOMEN AND MINORITY OWNED

Fossa Apparel is proud to be certified as both a women-owned and minority-owned business. We seek out any opportunity we can to work with and support other businesses that share these important distinctions.



### SUSTAINABLY OPERATED

Fossa Apparel is fully committed to being responsible caretakers of our planet. We offer eco-friendly products and take several waste-reducing measures, including recently changing all new packaging to polybags made with recycled materials.

We love helping brands stand out—let's see what we can accomplish together.

✉ [cs@fossaapparel.com](mailto:cs@fossaapparel.com)

✉ [sales@fossaapparel.com](mailto:sales@fossaapparel.com)

✉ [orders@fossaapparel.com](mailto:orders@fossaapparel.com)

**(888) 367-7271**

Business Hours: 8am – 5pm (Pacific Standard Time)



Decoration plays a huge role in the overall presentation of branded apparel. Team Fossa is here to help elevate your brand creatively choosing from one of our 4 decoration methods.

*Pictured Model Shots: Left/Gloss Laser - Right/Transfer*

MOQ 24 pcs for any decoration method of your choice

### EMBROIDERY

We use top quality Tajima embroidery machines to produce crisp and clean embroideries.



### TRANSFER

We got you covered from single color transfer, to gradient logos. Transfer is a great decoration method for small text, challenging logos.



### LASER ENGRAVING

Lasering etches the material's surface for a subtle, tonal impression without damaging the garment, offering full freedom in branding placement.



### GLOSS LASER

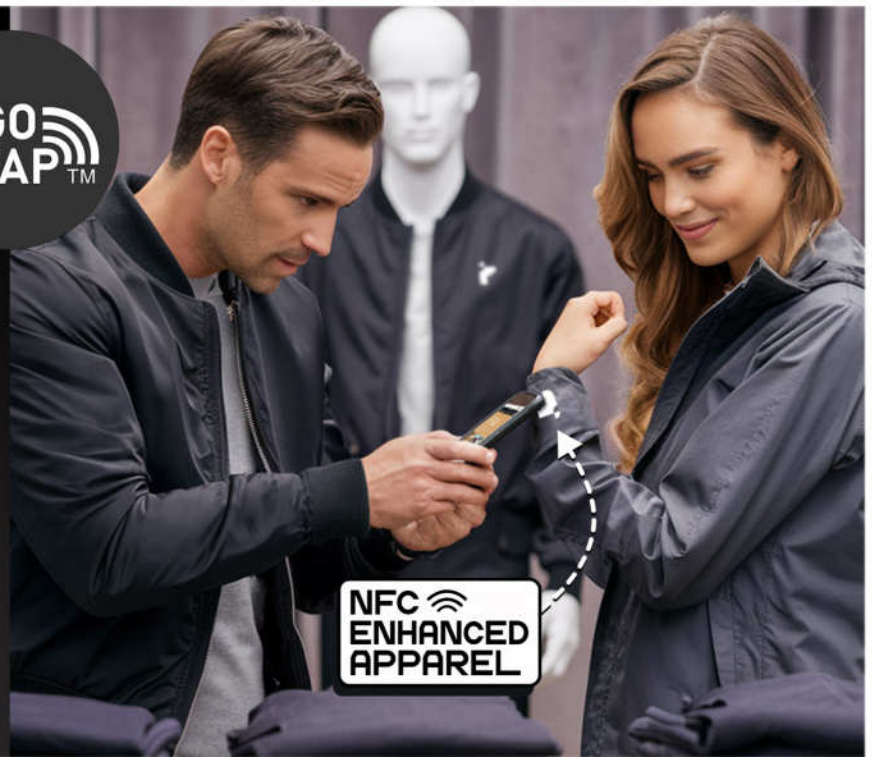
A new technique combines traditional laser engraving's monotone look with a glossy finish, adding contrast for a classy, professional imprint that pops.



## INTRODUCING LOGOTAP



Revolutionize how you and your clients interact with logoed apparel. Turn any logo, whether it's embroidery, heat transfer or laser etch, into an interactive, digital experience. Simply tap on the logo with a smartphone to get customized, meaningful content in matter of seconds.



TO LEARN MORE



# ASCEND

## SOFT SHELL HOODY

Reach new heights with the Ascend Soft Shell Jacket. This stylish yet functional 3-layer bonded jacket is built to withstand wind and rain. True to Fossa Apparel's standards for all newly produced products, it's crafted from eco-friendly materials.



- 3 layer soft shell
- 800MPa waterproofness, 3000mm/s breathability rating
- Wind & water resistant
- 3M PFAS-free water resistance coating

### Available Colors:



Each men's hoody made with 12 recycled bottles



Each ladies' hoody made with 10 recycled plastic bottles



VIEW ON WEBSITE

# JOURNEY

## SOFT SHELL VEST

The Journey Vest combines simplicity, practicality, and timeless style, offering everything you need and nothing you don't. Crafted from recycled materials and finished with a PFAS-free water-resistant coating, it's designed to minimize environmental impact. A smart, high-quality vest that's perfect for any occasion.



- 3M PFAS-free water resistance coating
- Bonded fleece interior
- 2 side pockets, 1 chest pocket

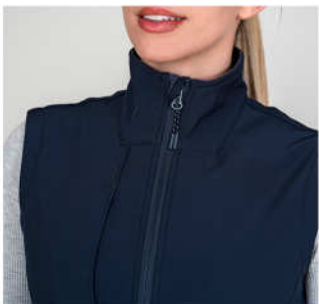
### Available Colors:



Black



Navy



Each men's vest made with 11 recycled bottles



Each ladies' vest made with 10 recycled plastic bottles



VIEW ON WEBSITE

# HERMITAGE OVERSHIRT

Wrap yourself in the ultra-soft, luxurious feel of the Hermitage Overshirt. Achieve an effortlessly casual chic look without compromising on comfort. Made from a blend of 80% cotton and 20% recycled polyester woven CVC, it's the perfect mix of style and sustainability.



- Flap pocket on right chest
- Center back pleat
- Metallic snap buttons

Available Colors:



Denim Blue



Each men's shirt made with **11** recycled bottles



Each ladies' shirt made with **11** recycled plastic bottles



VIEW ON WEBSITE

MENS - 2960 | LADIES - 2962

NEW ARRIVAL

# RIPOSTE JACKET

This eco-friendly jacket is crafted from lightweight, stretchy, and ultra-smooth fabric, making it both easy to style and wear. Ideal for layering before or after workouts, it also pairs effortlessly with jeans for casual outings around town.

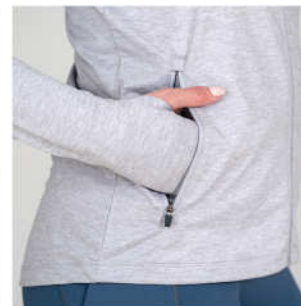


- Lightweight, soft knit fabric with woven chest and back panels
- Side zipper pockets
- Hidden embroidery pocket

#### Available Colors:



Black Light Grey



Each men's jacket made with **36** recycled bottles



Each ladies' jacket made with **32** recycled plastic bottles



VIEW ON WEBSITE



## MAKING A DIFFERENCE WHERE IT MATTERS - REDUCTION OF PLASTICS AND FOREVER CHEMICALS

With global plastic production at 380 million tons yearly, 40% from single-use products, and 10 million tons in our oceans, the environmental harm is evident. Since Fall 2021, Fossa Apparel has adopted 100% recycled polybags for incoming goods, significantly impacting virgin plastic production. Packaging materials, often overlooked in sustainability discussions, are critical. Each garment, shipped worldwide, is encased in a plastic polybag, contributing massively to plastic waste. Although fully transitioning our line to 100% recycled materials is currently impractical due to cost and fabric requirements, we ensure every polybag dispatched is one made with 100% recycled materials.

PFOA, part of the PFAS 'Forever Chemicals,' poses substantial environmental risks due to its toxicity and persistence, commonly used in water-resistant fabric coatings. In our commitment to environmental stewardship, starting with our 2024 collections, Fossa is shifting to PFOA-free water resistance coatings, marking a significant step in reducing ecological impact and advocating for sustainable fashion industry practices. This move aligns with our broader vision to lead in eco-friendly initiatives and inspire positive changes across the fashion sector, addressing critical environmental challenges.

## OUR SUSTAINABILITY EFFORTS

Fossa Apparel is fully committed to being a responsible inhabitant of our planet. We offer a growing line of eco-friendly products and take many waste-reducing measures, including:

- ✓ Transitioned to the exclusive use of polybags made with **100% recycled materials**.
- ✓ Growing collection of sustainable products produced with various recycled materials (see next page).
- ✓ Starting with new 2024 styles, water resistance coatings used are **free of forever chemicals** (PFOA free).
- ✓ Paper, cardboards, plastics **recycling on site**.
- ✓ **131.8 kW solar panel system** installed on rooftop to convert more than **98% of our energy usage to renewable source**. Completed December 2019.
- ✓ Four **Level 2 charging ports** installed in parking lot to encourage and support the use of electric vehicles. Completed January 2020.

# SUSTAINABLE FASHION

Sustainable fashion is not just a trend, it's a way of life and commitment to being better stewards of the environment through smarter, eco-conscious choices in our clothing and lifestyle.

ECO COLLECTION

1510/1512 **DIVERGE** Reversible Jacket



10 plastic bottles recycled



1520 **MAVERICK** Bomber Jacket



4 plastic bottles recycled



5170/5172 **PARLANCE** Jacket



12 plastic bottles recycled (men's)  
7 plastic bottles recycled (ladies')



4100/4102 **DUNE** Sun Hoodie



13 plastic bottles recycled (men's)  
11 plastic bottles recycled (ladies')



4924/4926 **MONTAUK** Polo/Henley



5 plastic bottles recycled (men's)  
4 plastic bottles recycled (ladies')



2170/2172 **LAGUNA** Lightweight Pullover



12 plastic bottles recycled



To explore more of our eco-friendly fashion, visit the [Products > Eco-Friendly](#) page on our website.



# TOP SELLERS / PERFECT FOR PROGRAMS

Stocked with a wide variety of popular soft shells, trending puffer pieces, and luxurious bombers, Fossa is proud to be recognized in this industry as stylish and reliable. Ready for any project of any size, we are here to drive your potential projects to the finish line.



1570/1572  
**ADAPT**  
Reversible Vest



1581/1582  
**JUPITER**  
Puffer Vest



5500/5502  
**ASPECT**  
Soft Shell Jacket



2268/2269  
**MESA**  
Fleece Jacket



4480/4482  
**CERRADO**  
Knit Pullover



1525/1526  
**MICROBURST**  
Puffer Jacket



5558/5578  
**DOWNTOWN**  
Soft Shell Jacket



4500/4502  
**MIRAGE**  
Long Sleeve Shirt



# TOP SELLERS / PERFECT FOR PROGRAMS



4900/4902  
**MONTEREY**  
Wicking Polo



2202/2203  
**SEQUOIA**  
Thermo-Fleece  
Jacket



2950/2952  
**MORPHEUS**  
Knit Jacket



5590/5592  
**SKYLINE**  
Soft Shell Half Zip



5505/5506  
**NEXUS**  
Soft Shell Jacket



2170/2172  
**LAGUNA**  
Lightweight  
Pullover



4510/4512  
**ORION**  
Polyknit Pullover



3750/3752  
**TERRACE**  
Sweater Fleece Vest



2166/2168  
**PARKSIDE**  
Knit Hoodie



3710/3712  
**VILLA**  
Sweater Fleece  
Jacket



2482/2484  
**PROMENADE**  
Knit Jacket



1518/1519  
**WINGOVER**  
Bomber Jacket





# MAKE A STATEMENT YOUR WAY WITH OUR CUSTOM DESIGN SERVICES

Collaboration is a value we at Fossa celebrate and seek to offer our clients. We've been honored to work with great clients to produce enduring custom apparel pieces. In fact, we are so proud of our collaborative spirit that we've instituted a seamless process to invite more hand-in-hand projects.



Custom Flight Tag



Custom Sublimated Liner



Back Yoke Embroidery

## CUSTOMIZATION IN A FEW EASY STEPS

- Identify the product to customize that fits your client's needs and budget range
- Fossa team creates virtual mockup, decoration swatches, PMS color matching fabric
- Optional spec sample is available. Lead time 5-6 weeks
- Once mockup or spec sample is approved, production starts
- FOB Fremont, California for all shipments



Scan the QR code to learn more about the Pratt & Whitney custom bomber jacket.

## CUSTOM OVERSEAS CAPABILITIES

Custom MOQ 800~1200 pcs.  
Lead time: 90-100 days after approval.

- ✓ Full Sublimation Panels
- ✓ Creative Branding Placement
- ✓ Custom Hangtag
- ✓ Custom Dye Cut Zipper Pull
- ✓ PMS Matching Fabric Color
- ✓ Custom Imprinted Zipper Taping



For More  
Information

Phone : (510) 656-5561  
Email : cs@fossaapparel.com  
Website : www.fossaapparel.com



Ladies  
Mesa



Men's  
Mesa

Examples of  
custom design  
services available.

- 1 Custom Neck Label
- 2 Custom Sublimated Interior Liner
- 3 Custom Zipper Pull
- 4 PMS Color Matching Zipper Liner
- 5 Creative Branding Placement



## WANT MORE BRAND RECOGNITION FOR YOUR CLIENT'S CORPORATE LOGO AND COLOR?

Not only do we offer full in-house decoration services, but we also offer additional customizations. Customized zipper pulls in different colors and shapes. Think outside the box and go above and beyond for your customer!

# CUSTOM ZIPPER PULLS

The final touch to your perfect jacket!



## ORDERING INFORMATION

### MINIMUM QTY PER ORDER

288 pieces

### LEAD TIME

4 Weeks

### COST

\$5.00 (A) Material and Labor

\$300.00 (A) One time Mold Charge (set up)

**Produced Overseas**

# IN-STOCK ZIPPER PULLS

Done domestically with quick turn around!



## ORDERING INFORMATION

### MINIMUM QTY PER ORDER

48 pieces

### LEAD TIME

24-36 hours (blank orders)

### COST

\$4.00 (A) per pull, including cost of swapping plus material.

\$3.00 (A) per pull, Labor only - client provided zipper pull.

➤ Additional zipper pulls can be added to non-main zippers.

➤ Certain styles are limited to zipper changes.



Fossa Apparel

# QUALITY NEVER GOES OUT OF STYLE



Rated A+ Supplier with SAGE  
7+ years in a row and counting



Promo Marketing Magazine  
Top 50 Supplier 2018



Counselor Product Design  
Award Winner 2018 & 2019



PPAI Greatest Companies  
To Work For 2024



Pyramid Supplier Star Winner 2021  
& Star Nominee 2019 & 2020



Pyramid Supplier Star Winner 2023



Pyramid Supplier Star Finalist 2024

## AWARDS & ACCOLADES

## FEMALE FORWARD

One of Fossa Apparel's core missions is to deliver top-quality apparel to the women in the workforce.

Unlike many apparel companies, we start our design process with the woman's version first. It's easier to modify a woman's design for men than to carve a woman's cut into a design originally for men. This unique approach makes our clothing fit women better, whose styling and fit preferences often get overlooked in the corporate wearables market.

## OUR FUTURE

Fossa Apparel has grown steadily over the past 16 years—even cracking the top 50 Supplier list in 2018. We firmly believe in our mission to bring innovative designs and thoughtfully made apparel to customers, and look forward to continuing for many years to come.

## CONTACT US

We love helping brands stand out—let's see what we can accomplish together. Contact us to start the conversation today.

(888) 367-7271

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www.fossaapparel.com

## FOLLOW US

New content added every week—come explore our fresh and engaging updates!

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